



Tactics Training:

Getting the Most out of Meetings with Key Decision Makers

Tuesday, January 23, 2007

9:00 a.m. – 3:00 p.m.

- 9:00 am Welcome & Introduction
- 9:20 am Strategy Chart: Discussion of Targets
- 10:10 am Tactic: Meeting with Elected Officials One-on-One
- How to Coordinate Logistics
 - Role-play of Meetings
- 12:00 noon Lunch
- 12:30 pm Tactic: City Council Meetings
- How to Coordinate Logistics
 - Public Speaking Activity
- 2:50 pm Wrap Up & Lessons Learned
- 3:00 pm Adjourn